At **Starburst** our TAMs can manage anything

Starburst is looking for Technical Account Managers. A Starburst TAM has a strong emphasis on the "T". You will be expected to manage all of a customer's technical issues, from tuning JVMs for high performance to customizations to architectural planning. You'll then take that knowledge and work with our engineers to implement the next generation of Starburst Presto. You will be in both the trenches and the boardroom - our TAMs can do it all for our customers.

We are the Presto company --- At Starburst, our team is a major contributor to the open source Presto project[1]. We consist of many of the experts and committers who have been contributing to and advancing the Presto product over the last few years. Originally invented and open sourced by Facebook under the Apache License, Presto is the fastest growing SQL engine driven by a community of users --- from small companies to the Fortune 500.

We're looking for highly motivated individuals with backgrounds in deploying and debugging complex systems. Background in **distributed systems, Hadoop, cloud technologies, security, DBMSs** and navigating a complex Java codebase are all useful technical skills. Equally important are strong **communication skills**, presentation experience, and the ability to function in a fast-paced dynamic environment when needed. Presto encompasses a wide range of technologies, and most important is the desire and **ability to learn**.

Responsibilities

- Manage all technical aspects of a client's relationship with Starburst
- Solving immediate technical problems
- Track customer's technical needs
- Explore integrations and extensions of Presto with customers
- Collaborate with our pre-sales team in fast paced sales environments
- Serve as an intermediary between users and Starburst engineering
- Advise product planning team on real-world customer challenges

Valuable Expertise

- Setting up and tuning distributed processing engines
- Security:
    - Authentication (LDAP, Kerberos)
    - Authorization technologies
    - SSL/TLS
- Hadoop (specifically HDFS and Hive)
- Docker and Kubernetes
- Cloud technologies (AWS, Azure, GCP)
- Languages:

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[1] https://github.com/prestosql/presto

- ○ Java
- ○ Bash
- ○ Python
- ○ SQL

Location

This position is located in Warsaw.

About Starburst

Starburst gives analysts the freedom to work with diverse data sets wherever the data lives, without compromising on performance. Using the open source Presto SQL engine, the Starburst Distribution of Presto provides fast, interactive query performance across a wide variety of data sources including HDFS, Amazon S3, MySQL, SQL Server, PostgreSQL, Cassandra, MongoDB, Kafka, and Teradata, among others. Founded by the largest team of Presto committers outside of Facebook, Starburst is the only company providing enterprise support for the Presto project. Candidates should relish the opportunity to shape a cutting-edge technology while working in a fun, collaborative environment of a fast-paced startup.