

# Solutions Architect

Starburst Solutions Architects are responsible for the successful customer adoption of our products. In this customer-facing and highly technical role you will work with our customers directly to ensure their overall success with Starburst's product offering. From demonstrating Presto capabilities and running proof-of-concepts to migrating from legacy platforms, moving to production, or working on customization projects solution architects are Presto experts who will provide technical leadership and consultation. Presto as the first true open source SQL-on-Anything can run anywhere and query anything. The scale, concurrency and performance requirements are challenging, whether you use cloud or on premises systems.

## Responsibilities

- Responsible for the technical component of the presales cycle
- Execution of customer proof of concept studies
- Act as the consultant and Presto expert on architecture, deployment and design discussions.
- Primary customer facing technical resource during technology evaluations and progression to production
- Design and build demos, reference architectures, custom applications and integrations
- Collaborate with Engineering and Support teams for critical customer operational issues and questions
- Overall system and SQL performance tuning, migrations from legacy systems
- Develop field best practices, how-to documents, and guidelines
- Travel to customers as needed

## Requirements

- Experience in customer-facing technical roles
- Very strong analytical and problem solving skills
- Strong presentation skills and responsiveness to questions in real time
- Readiness to travel to and working from multiple customer locations
- Excellent verbal and written communication skills
- Expertise in ANSI SQL
- Ability to code in a secondary language (Python and/or Java a plus)
- Experience with big data environments: public/private cloud, Hadoop, distributed storage, data warehouses,
- Desire to work in a fast-paced startup environment with cutting-edge technologies

## Location

Boston, CA, NYC, London, Warsaw

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## **About Starburst**

Starburst gives analysts the freedom to work with diverse data sets wherever the data lives, without compromising on performance. Using the open source Presto SQL engine, the Starburst Distribution of Presto provides fast, interactive query performance across a wide variety of data sources including HDFS, Amazon S3, MySQL, SQL Server, PostgreSQL, Cassandra, MongoDB, Kafka, and Teradata, among others.

Founded by the largest team of Presto committers outside of Facebook, Starburst is the only company providing enterprise support for the Presto project. Candidates should relish the opportunity to shape a cutting-edge technology while working in a fun, collaborative environment of a fast-paced startup.